

RELIANCE

Nippon Life Insurance

“I can now go that extra mile for my customer, free of risk.”

**Reliance Group Credit Assure Plus**

A group plan that helps you cover your customers' loans. The plan mirrors different types of loans to ensure adequate coverage of risk.



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RELIANCE

Nippon Life Insurance

“No more home loan worries means I'm free to enjoy my home.”

**Reliance Group Credit Assure Plus**

A group plan that helps you cover your loan. So that your family need not worry about the outstanding debt.



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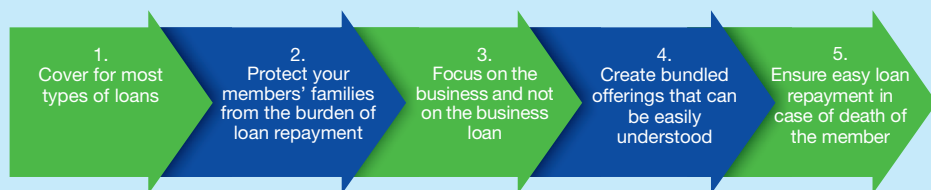
## Reliance Group Credit Assure Plus

A non-linked, non-participating, group credit life insurance plan

Showing that 'you care' can go a long way in building strong bonds and customer loyalty. As a lending institution, you have to provide individuals with funds to fulfill their dreams – supporting them in building homes, providing for their children's education, driving a new car, funding their business needs and offering other attractive credit options. Now, you can go a step further to help them ensure that these dreams are protected from the uncertainties of life.

Reliance Group Credit Assure Plus is designed to cater to the needs of borrowers under Home Loan, Vehicle Loan, Consumer Loans, etc. by providing them life insurance cover at affordable rates.

### With Reliance Group Credit Assure Plus



### Key benefits

#### Comprehensive Coverage

- o Covers employer-employee and borrowers from lending institutions
- o Covers a wide range of loans



#### Competitive Premiums Rates

Competitive premiums rates with comprehensive coverage.



#### Maximum Insurability

- o **Single Life Cover:** Life cover for the principle borrower up to the outstanding loan amount
- o **Co-borrower Cover:** Proportionate life cover for one co-borrower along with the primary borrower of the loan
- o **Joint-Life Cover:** An equal life cover for one co-borrower along with the primary borrower



#### Flexibility

- o Level cover during moratorium period, with inclusive or exclusive of the interest payments
- o Opt cover for a limited period which can be lower than the loan tenor
- o Opt for a cover amount which can be lower than the outstanding loan liability
- o Choose Single Pay or Limited Pay based on your need



### How does the plan work?

- ▶ **Types of loan covered:** You can get cover against Home Loan, Personal Loan, Vehicle Loan (Personal & Commercial), Tractor Loan, Consumer Finance Loans, Educational Loans, Loan Against Property, Construction Equipments Loan, SME Working Capital Loan, Warehouse Financing Loans, Business Loans (Working Capital), KCC Loans and Loans Against Security.
- ▶ **Types of lending institutions covered:** We cover regulated entities like Scheduled Commercial Banks, Co-operative Banks, NBFCs, HFCs, etc. and non-regulated entities like MFIs, Employer-employee groups etc.
- ▶ **Example**
  - ▶ ABC Bank Ltd. covers their loan account borrowers with Reliance Group Credit Assure Plus
  - ▶ Keshav, a 35 year old salaried professional, and his wife together avail a Home Loan of ₹50 lakh for a term of 20 years. They choose the Joint Life-Cover option for a Sum Assured of ₹50 lakh each with a Policy Term of 20 years by paying a Single Premium amount
  - ▶ Unfortunately, Keshav dies during the 10<sup>th</sup> Policy Year and the Death Benefit amount paid is equal to the applicable Sum Assured (outstanding loan amount), based on the original Cover Schedule stated at inception of the Member contract, as at the end of the policy month immediately preceding the date of his death
  - ▶ The Death Benefit amount is utilised to foreclose the outstanding loan
  - ▶ Upon payment of the Death Benefit, the member contract ceases immediately for the surviving member i.e. his wife

### Reliance Group Credit Assure Plus at a glance

Parameters		Minimum	Maximum
<b>Group Size (Per Policy)</b>		Employer Employee Group: 20 Non Employer Employee Group: 50	No limit
<b>Policy Term (Years)</b>	Single Pay	2	30
	Limited Pay	8	
<b>Premium Payment Term<sup>1&amp;2</sup> (Years)</b>	Single Pay	Single	
	Limited Pay	5 (2/3 <sup>rd</sup> of Policy Term)	20 (2/3 <sup>rd</sup> of Policy Term)
<b>Age at Entry (Years)</b>		16	65
<b>Age at Maturity (Years)</b>	Single Pay	18	70
	Limited Pay	24	
<b>Premium Frequency</b>	Limited	Annual/Semi-annual/Quarterly/Monthly	
	Single	Single	

Note: All the reference to age is based on age last birthday. For Limited Pay, the premium payment term is fixed as the integer value of 2/3<sup>rd</sup> of the Policy Term, subject to a minimum of 5 years.

Sum Assured Limits		
Type of Loan	Minimum Sum Assured (₹)	Maximum Sum Assured (₹)
Affordable Home Loan/Loan Against Property/SME Working Capital Loan/Warehouse Financing Loan/Business Loan (working capital)/Construction Equipments Loan/Loan Against Security	1,00,000	No Limit
Normal Home Loan	2,00,000	
Personal Loan/Commercial or Private Vehicle Loan/Tractor Loan/Consumer Finance Loan/Educational Loan/KCC Loan	10,000	

Life cover offered on Top-up loans or any subsequent loans, shall be treated as new loans and, shall be covered under new member contract.

## Benefits in detail

### ▶ Life Insured Options

You can choose amongst the following three options:

- ▶ **Single Life Cover:** Covers the primary borrower of the loan
- ▶ **Co-borrower Cover Option:** Covers one co-borrower along with the primary borrower of the loan. Here, both - the primary borrower and the co-borrower, have an option to opt for Sum Assured equal to or less than the proportionate loan share, at the inception of the Member contract. The total Sum Assured of both members shall not exceed the outstanding loan amount. Principal borrower and co-borrower will be treated as separate lives for insurance cover
- ▶ **Joint-Life Cover Option:** Covers one co-borrower along with the primary borrower of the loan. Here, both - the primary borrower and the co-borrower, opt for same Sum Assured that is equal to or less than the outstanding loan amount, at the inception of the Member contract

The Co-borrower Cover and Joint-Life Cover cannot be extended to the guarantor of the loan.

### ▶ Flexibility

A member can avail of following flexibility at the inception of the Member Contract:

- ▶ A member can opt for a cover amount that is either equal to or lower than the loan amount
- ▶ A member can opt for a Policy Term that is either equal to or lower than the loan tenor

Both options mentioned above will be subject to the eligibility and boundary conditions applicable under this product.

### ▶ Death Benefit

The Death Benefit will be based on the member Cover Schedule, which depends on the Sum Assured selected at inception, proportionate share of the loan (if applicable), the Policy Term selected and the applicable rate of interest on the loan. This Cover Schedule shall be decided at the outset of the Policy and shall remain fixed during the member contract term. Death Benefit is payable provided the Policy is in-force.

#### ▶ In case of a Single Life

In case of death of the Life Assured during the Policy Term, the Death Benefit will be payable as per the Cover Schedule stated at inception of the member contract. The benefit payable will be the applicable Sum Assured, as at the end of the policy month immediately preceding the date of death of the member, as per the Cover Schedule.

The member contract ceases immediately upon payment of the Death Benefit.

#### ▶ In case of a Co-borrower Cover Option

In case of death of a member covered under Co-borrower Cover option during the Policy Term, the Death Benefit will be payable as per the Cover Schedule stated at inception of the member contract. We will issue separate Cover Schedules for the primary borrower and the co-borrower. The benefit payable will be the applicable Sum Assured, as at the end of the policy month immediately preceding the date of death of the member, as per the Cover Schedule.

The member contract continues for the surviving member. In case of death of the surviving member, the applicable Sum Assured as per the Cover Schedule shall be payable and the member contract terminates.

#### ▶ In case of a Joint-Life Cover Option

In case of death of a member covered under Joint-Life Cover Option during the Policy Term, the Death Benefit will be payable as per the Cover Schedule stated at inception of the member contract. The benefit payable will be the applicable Sum Assured, as at the end of the policy month immediately preceding the date of death of the member, as per the Cover Schedule.

Upon payment of the Death Benefit, the member contract ceases immediately for the surviving member.

### ▶ Cover for Moratorium Period

A moratorium period of 1 year to 7 years is allowed. Coverage Schedule stated at inception of the Member contract will be based on one of the following options selected during the moratorium period. The life cover shall remain fixed during the moratorium period.

The Coverage Schedule during and after the moratorium period shall be as follows

#### ▶ Moratorium period during which interest is paid by the borrower

- a. During the moratorium period, the Sum Assured will be a constant amount, i.e. equal to the initial loan amount
- b. After the moratorium period, the cover starts reducing based on the interest rate decided at the inception of the Policy

#### ▶ Moratorium period during which interest is not paid by borrower

- a. During the moratorium period, the Sum Assured will be a constant amount, i.e. equal to the Initial Loan amount plus total interest payable during the moratorium period
- b. After the moratorium period, the cover starts reducing based on the interest rate decided at the inception of the Policy

### ▶ Option to continue the Policy

In case of surrender of the Master Policy, individual members will have an option to continue the cover as individual policy and RLIC or intermediary, if any, shall continue to be responsible to serve such members till their coverage is terminated.

### ▶ Maturity Benefit: No maturity benefit is payable under this plan.

### ▶ Surrender Benefit

The member contract will acquire Surrender Value as mentioned below

- ▶ **Single Premium:** The Surrender Value under single premium policy will be accrued in the first year and will be payable immediately on the surrender

#### ▶ Limited Premium

- i. **Premium Payment Term less than 10 years:** Surrender Value will be acquired if premiums are paid at least for first two years in full
- ii. **Premium Payment Term 10 years and above:** Surrender Value will be acquired if premiums are paid at least for first three years in full

#### ▶ Surrender by the Master Policyholder

In case of surrender of the Policy by the Master Policyholder, the member can either

- i. continue the member contract as per the original contract, or
- ii. surrender the member contract and receive the applicable Surrender Value, if any

#### ▶ Surrender by the Member

Upon pre-payment/transfer of outstanding loan by the member or termination of membership for any other reason by the individual member, the cover for the member ceases and Surrender Value, if any, is paid.

No Surrender Value will be payable in the last Policy Year.

The member contract will terminate on surrender. For details on calculation of Surrender Value, please refer to the sample policy document available on the Company's website.

## Other features

### ▶ Flexible Premium Payment Modes

The premium payment options available are Single Pay and Limited Pay. Under Limited Pay option, premiums can be paid in Yearly, Half-yearly, Quarterly or Monthly mode.

### ▶ Grace Period

Grace period is not applicable for Single Pay option. Under Limited Pay option, there is a grace period of 30 days (15 days for monthly mode) from the due date of first unpaid due premium.

During the grace period the Master Policy/Member Contract shall continue to remain in-force along with all benefits under this Policy and claim, if any, shall be paid subject to renewal of the Master Policy/Member Contract and receipt/deduction of the unpaid due premium.

After the grace period the Master Policy/Member Contract shall lapse along with all benefits under this Policy and claim, if any, shall not be payable. In case the Master Policyholder has collected due premiums from individual members but failed to pay RLIC before expiry of the grace period, and in such an event if death claim arises, the responsibility to pay the Death Benefit as per the Coverage Schedule rests with the Master Policyholder.

### ▶ Policy Lapsation

For Limited Pay option, the member contract will lapse if the due premiums are not received before end of the Grace period. The insurance cover for that member shall cease immediately.

### ▶ Revival

A lapsed policy/member contract can be revived for its full coverage within two years from the due date of the first unpaid premium but before policy maturity date. The interest for revival of the Policy will be charged at market related rates set by the Company from time to time. Please contact us to know the prevailing rate of interest for revival of policies. Revival of the Policy is subject to Board approved underwriting policy, i.e. the Life Assured may have to undergo medical tests, financial underwriting etc.

### ► Policy Loans

No loans can be availed under the policy.

### ► Claim Settlement

In case of non-regulated entities: Claim amount will be paid to the nominee of the insured member.

In case of regulated entities: Outstanding loan balance will be deducted from claim amount and will be paid to the Master Policyholder. Balance, if any will be paid to the nominee of the insured member.

The master policy document/Certificate of Insurance (CoI) elaborately explains the claim process to be followed.

## Terms and Conditions<sup>(T&C)</sup>

### 1. Change in Sum Assured or Policy Term

The benefit under this plan is based on the cover schedule decided at the outset and shall remain fixed during the member contract term.

### 2. Premium Payment Term for Limited Pay option

Policy Term (years)	PPT (years)	Policy Term (years)	PPT (years)
8	5	20	13
9	6	21	14
10	6	22	14
11	7	23	15
12	8	24	16
13	8	25	16
14	9	26	17
15	10	27	18
16	10	28	18
17	11	29	19
18	12	30	20
19	12		

### 3. Tax Benefit

Premiums paid under Reliance Group Credit Assure Plus are eligible for tax exemptions, subject to the applicable tax laws and conditions. Income Tax benefits under this plan shall be applicable as per the prevailing Income Tax Laws and are subject to amendments from time to time. Kindly consult a tax expert.

### 4. Service Tax

The Service Tax and cess, if any, will be charged over and above the base premium as per the applicable rates declared by the Government from time to time.

### 5. Taxes levied by the Government in future

In future, the Company shall pass on any additional taxes levied by the Government or any statutory authority to the policyholder. The method of collection of these taxes shall be informed to policyholders under such circumstances.

### 6. Suicide Exclusion

If the insured whether sane or insane, commits suicide within 12 months:

- From the date of inception of the member contract, the nominee or beneficiary of the life insured shall be entitled to 80% of the premiums paid, provided the Policy is in-force, or
- From the date of revival of the member contract, the nominee or beneficiary of the life insured shall be entitled to an amount which is higher of 80% of premiums paid till the date of death or the Surrender Value, as available on the date of death.

### 7. Free Look Period

- In the event the Master Policyholder disagrees with any of the terms and conditions of the Policy, Master Policyholder may return the Policy to the Company within 15 days for all distribution channels, except for Distance Marketing\* channel, which will have 30 days of its receipt for cancellation, stating the objections in which case the Insurer will refund the entire premium received towards the Policy except for the amounts which will be deducted towards a proportionate risk premium for the period of cover, the expenses incurred on medical examination, if any, of the Group members and the stamp duty charges.

- In the event an individual group member disagrees with any of the terms and conditions of the Policy, the group member may return the Certificate of Insurance to the Company within 15 days for all distribution channels, except for Distance Marketing\* channel, which will have 30 days of its receipt for cancellation, stating the objections in which case the group member shall be entitled to a refund of the premium paid, subject only to a deduction of a proportionate risk premium for the period on cover and the expenses incurred by the insurer on medical examination, if any, of the group member and stamp duty charges for the Certificate of Insurance.

\*Distance Marketing includes every activity of solicitation (including lead generation) and sale of insurance products through the following modes:

- Voice mode, which includes telephone-calling
- Short Messaging Service (SMS)
- Electronic mode which includes e-mail, internet and interactive television (DTH)
- Physical mode which includes direct postal mail and newspaper and magazine inserts and
- Solicitation through any means of communication other than in person

### 8. Nomination

Nomination is allowed as per Section 39 of the Insurance Act, 1938, as amended from time to time.

### 9. Assignment and Transfer

Assignment would be dealt with as per the Section 38 of Insurance Act, 1938, as amended from time to time.

### 10. Section 41 of the Insurance Act, 1938, as amended from time to time

(1) No person shall allow or offer to allow, either directly or indirectly, as an inducement to any person to take or renew or continue an insurance in respect of any kind of risk relating to lives or property in India, any rebate of the whole or part of the commission payable or any rebate of the premium shown on the Policy, nor shall any person taking out or renewing or continuing a Policy accept any rebate, except such rebate as may be allowed in accordance with the published prospectuses or tables of the insurer.

(2) Any person making default in complying with the provisions of this section shall be liable for a penalty which may extend to ten lakh rupees.

Tax laws are subject to change, consulting a tax expert is advisable. This product brochure gives only the salient features of the plan and it is only indicative of terms, conditions, warranties and exceptions. This brochure should be read in conjunction with the benefit illustration and policy exclusions. For further details on all the conditions, exclusions related to Reliance Group Credit Assure Plus, please contact our insurance advisors. Trade logo displayed above belongs to Anil Dhirubhai Ambani Ventures Private Limited & Nippon Life Insurance Company and used by Reliance Nippon Life Insurance Company Limited under license. <sup>1</sup>Since inception. <sup>2</sup>Includes agent offices and premium collection outlets. <sup>3</sup>Voted as one of the 'Most Trusted Brands' in the Life Insurance category according to Brand Equity's Most Trusted Brands Survey, 2015. <sup>4</sup>The claim settlement ratio of 95.01% for the FY 2015-16 is arrived at as a percentage of the total number of claims settled and total number of claim decided by the Company during the year. <sup>5</sup>Voted as one of the top corporate brands according to The Economic Times Best Corporate Brands Survey, 2015.

**Beware of spurious phone calls and fictitious/fraudulent offers.** IRDAI clarifies to public that 1. IRDAI or its officials do not involve in activities like sale of any kind of insurance or financial products nor invest premiums. 2. IRDAI does not announce any bonus. Public receiving such phone calls are requested to lodge a police complaint along with details of phone call, number.

## Reliance Nippon Life Insurance Company Limited (formerly known as Reliance Life Insurance Company Limited) (IRDAI Registration No. 121)



### Registered Office

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**Call us:** 3033 8181 (Local call charges apply) or 1800 3000 8181 (Toll Free) between 9 am to 6 pm from Monday to Saturday



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